



**Alimentați-vă plantele
cu înțelepciune**

BE OUR REGION MANAGER!

With more than 20 years of experience, our company has been present in Romania for 2 years as an outstanding expert in the agricultural market. Our goal is to support sustainable farming in agriculture – we believe in new technological solutions, that’s why we have placed innovation at the service of nature. We sell products of the market-leading Italian biostimulants and fertilizer manufacturer Valagro as the exclusive distributor in the country. Based on the results we have achieved so far, we are expanding our sales team for which we are looking for a new team member committed to the position of Region Manager in Western Romania.

REASONS TO JOIN MALAGROW:

- Competitive salary
- Long-term job opportunities, employee relations
- Stable, secure corporate background
- Continuous professional development: professional, product information and sales skills development trainings offered by both the company and the manufacturer
- Career opportunities for the best sales team members to achieve leadership positions
- Structured sales system and support: sales, marketing, logistics
- High quality equipment (car, laptop, mobile phone) for work

KEY TASKS IN THE POSITION:

- Agricultural advice along the Malagrow guidelines for better crop efficiency
- Sales of biostimulants, fertilizers and peat from highest quality

- Searching for new partners, resellers, farmers
- Setting up and implementing experiments according to our R&D concept
- Sales support marketing activity e.g. newsletters, professional presentations
- Market research

WHAT WE EXPECT:

- Master or bachelor degree in agricultural or horticultural specialization
- Excellent market knowledge and well-established network of contacts
- At least 3-5 years of professional experience in a similar job
- English knowledge-negotiation level is essential for corporate communication
- Computer skills: MS Office
- Sales attitude with presentation skills
- Concise, effective communication
- Proactive, practical problem solving
- Driving license with experience is a must for working!

We are expecting application CV with photo to the following email address: eber.csaba@malagrow.hu

For more information please contact:

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